

TFCU Pricing Survey Frequently Asked Questions

Frequently Asked Questions:

Q: When will we get the Pricing Manual (PM)?

A: The Pricing Manual (PM) is sent when all Pricing Surveys are submitted. The first and last person to complete the Pricing Survey will be recognized in class.

Q: Will my boss know the results of the Pricing Survey?

A: No one will know your survey score other than us, unless you tell them. We will tell only you.

Q: Can I fail the Pricing Survey?

A: No one has ever failed the Pricing Survey because all it tells us is how we direct your learning experience and help organize the Pricing Teams.

Q: Can I call you?

A: You can call, text or email the Moeb's Team anytime, even while taking the exam.

JV@Moeb's.com or 847-274-8006

Elizabeth@Moeb's.com or 847-533-5778

Mike@Moeb's.com or 847-274-6284

Q: The score will help arrange my team. If I don't score high enough, will I let my team down?

A: Every team will start with a mix of attendees with high and low scores, so the team score will be the same. Plus, the team will have mix of people from all functions - accounting, branches, etc. Teams will be homogenous.

Q: What if I need more than 60 minutes?

A: Please finish the Survey in one sitting since we are unable to save incomplete responses. You will immediately receive a confirmation email when you successfully submit your Pricing Survey online.

Q: I like to think about every question?

A: Don't spend time "studying" the questions – just let us know your top-of-mind response.

Q: Can I get a prize for being the best who takes the Pricing Survey?

A: Participating in the Pricing Survey will also put you in the running to win prizes at the end of the Pricing Institute. You will compete for Best Pricer and Best Pricing Teams. We give away prizes to the top 2 individuals and top team.

Scores will consider overall performance and improvement from this Pre-Survey to the Post-Survey on the last day. The Post-Survey is done with your team onsite.

Q: Is the Pricing Manual (PM) a paper bound book that's filled with technical information?

A: The PM is sent to you digitally. The PM will make you laugh, increase your pricing knowledge and be a good resource for the rest of your career. Or, you can try to sell the PM on eBay and make some money.

Q: Why are checking accounts not mentioned in the Pricing Manual (PM)?

A: Very few people outside the United States use the term checking with a few minor exceptions - our neighbors in Mexico and Canada. The PM uses the term transaction account to mean checking account, since the Pricing Institute is done worldwide.